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**Germany-Frankfurt am Main: Provision of Search Services for Executive and Professional Levels
2022/S 099-272857**

Contract award notice

Results of the procurement procedure

Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1) Name and addresses

Official name: European Central Bank
Postal address: Sonnemannstrasse 22
Town: Frankfurt am Main
NUTS code: DE712 Frankfurt am Main, Kreisfreie Stadt
Postal code: 60314
Country: Germany
Contact person: Central Procurement Office
E-mail: procurement@ecb.europa.eu
Telephone: +49 69/13440
Fax: +49 69/13447110

Internet address(es):

Main address: <http://www.ecb.europa.eu>

I.4) Type of the contracting authority

European institution/agency or international organisation

I.5) Main activity

Economic and financial affairs

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:

Provision of Search Services for Executive and Professional Levels
Reference number: PRO-006334

II.1.2) Main CPV code

79414000 Human resources management consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description:

The European Central Bank (ECB) was seeking through this open procedure:

1. suppliers for the provision of international executive search services for leadership roles; and
2. suppliers for the provision of search services for experienced professionals (the 'Deliverables'), and intended to award framework contracts (the 'Contract') to the suppliers offering the best value for money.

In order to attract diverse top talent for leadership and professional roles, which is diverse in particular with regard to of different genders and with different European Union nationalities, the ECB wished to enter into contracts with search companies which have an extensive expertise in international search for leadership and professional roles.

II.1.6) **Information about lots**

This contract is divided into lots: yes

II.1.7) **Total value of the procurement (excluding VAT)**

Value excluding VAT: 4 320 000.00 EUR

II.2) **Description**

II.2.1) **Title:**

Executive Headhunting Services

Lot No: 1

II.2.2) **Additional CPV code(s)**

79600000 Recruitment services

II.2.3) **Place of performance**

NUTS code: DE712 Frankfurt am Main, Kreisfreie Stadt

Main site or place of performance:

The services will be mainly performed from the contractor's premises.

II.2.4) **Description of the procurement:**

The ECB intended to cover this procurement in two lots – lot 1 for executive search and lot 2 for professional search – thereby awarding two pools of contracts each with a duration of three years, extendable up to a maximum of four years (subject to performance). The contracts started with their signature in April 2022 for both lot 1 and 2. Each of these two contract pools will comprise of up to three service providers where available.

II.2.5) **Award criteria**

Price

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

The price estimate is a non-binding estimate and the actual service needs may vary.

II.2) **Description**

II.2.1) **Title:**

Professional Headhunting Services

Lot No: 2

II.2.2) **Additional CPV code(s)**

79600000 Recruitment services

II.2.3) **Place of performance**

NUTS code: DE712 Frankfurt am Main, Kreisfreie Stadt

Main site or place of performance:

The services will be mainly performed from the contractor's premises.

II.2.4) **Description of the procurement:**

The ECB intended to cover this procurement in two lots – lot 1 for executive search and lot 2 for professional search – thereby awarding two pools of contracts each with a duration of three years, extendable up to a maximum of four years (subject to performance). The contracts started with their signature in April 2022 for both lot 1 and 2. Each of these two contract pools will comprise of up to three service providers where available.

II.2.5) **Award criteria**

Price

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

The price estimate is a non-binding estimate and the actual service needs may vary.

Section IV: Procedure

IV.1) **Description**

IV.1.1) **Type of procedure**

Open procedure

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

Notice number in the OJ S: [2021/S 146-384540](#)

IV.2.8) **Information about termination of dynamic purchasing system**

IV.2.9) **Information about termination of call for competition in the form of a prior information notice**

Section V: Award of contract

Contract No: Rank 1

Lot No: 1

Title:

Executive Headhunting Services

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

V.2.2) **Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: Michael Page International GmbH
Town: Düsseldorf
NUTS code: DEA11 Düsseldorf, Kreisfreie Stadt
Postal code: 40213
Country: Germany
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 2 878 000.00 EUR

V.2.5) **Information about subcontracting**

Section V: Award of contract

Contract No: Rank 2

Lot No: 1

Title:

Executive Headhunting Services

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

V.2.2) **Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: Harvey Nash GmbH
Town: Düsseldorf
NUTS code: DEA11 Düsseldorf, Kreisfreie Stadt
Country: Germany
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 2 878 000.00 EUR

V.2.5) **Information about subcontracting**

Section V: Award of contract

Contract No: Rank 3

Lot No: 1

Title:

Executive Headhunting Services

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

V.2.2) **Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: Korn Ferry (DE) GmbH
Town: Frankfurt
NUTS code: DE712 Frankfurt am Main, Kreisfreie Stadt
Country: Germany
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 2 878 000.00 EUR

V.2.5) **Information about subcontracting**

Section V: Award of contract

Contract No: Rank 4

Lot No: 1

Title:

Executive Headhunting Services

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

V.2.2) **Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: Egon Zehnder International GmbH
Town: Berlin
NUTS code: DE300 Berlin
Country: Germany
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 2 878 000.00 EUR

V.2.5) **Information about subcontracting**

Section V: Award of contract

Contract No: Rank 1

Lot No: 2

Title:

Professional Headhunting Services

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

V.2.2) **Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: Alexander Mann Solutions GmbH
Town: Berlin
NUTS code: DE300 Berlin
Country: Germany
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 1 442 000.00 EUR

V.2.5) **Information about subcontracting**

Section V: Award of contract

Contract No: Rank 2

Lot No: 2

Title:

Professional Headhunting Services

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

V.2.2) **Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: Michael Page International GmbH
Town: Düsseldorf
NUTS code: DEA11 Düsseldorf, Kreisfreie Stadt
Country: Germany
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 1 442 000.00 EUR

V.2.5) **Information about subcontracting**

Section V: Award of contract

Contract No: Rank 3

Lot No: 2

Title:

Professional Headhunting Services

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

V.2.2) **Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: Harvey Nash GmbH
Town: Düsseldorf
NUTS code: DEA11 Düsseldorf, Kreisfreie Stadt
Country: Germany
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Total value of the contract/lot: 1 442 000.00 EUR

V.2.5) **Information about subcontracting**

Section VI: Complementary information

VI.3) **Additional information:**

The maximum cost estimate per each lot and per each provider is a non-binding estimate of the ECB and may vary according to the actual needs.

VI.4) **Procedures for review**

VI.4.1) **Review body**

Official name: Procurement Review Body of the European Central Bank, c/o Legal Advice Team
Postal address: Sonnemannstrasse 22
Town: Frankfurt am Main
Postal code: 60314
Country: Germany
Telephone: +49 6913440
Fax: +49 6913446886
Internet address: <http://www.ecb.europa.eu>

VI.4.2) **Body responsible for mediation procedures**

Official name: The European Ombudsman
Postal address: 1 avenue du Président Robert Schuman, CS 30403
Town: Strasbourg Cedex
Postal code: 67001
Country: France

VI.4.3) **Review procedure**

Precise information on deadline(s) for review procedures:

Within 10 days of receipt of the notification in accordance with Article 34(1) or the first sentence of Article 34(3) of Decision ECB/2016/2 laying down the Rules on Public Procurement. Further requirements are outlined in Article 39 of this Decision. A complaint to the European Ombudsman does not affect the deadline for lodging appeals.

VI.4.4) **Service from which information about the review procedure may be obtained**

Official name: Central Procurement Office of the European Central Bank c/o Legal Advice Team
Postal address: Sonnemannstrasse 22
Town: Frankfurt am Main
Postal code: 60314
Country: Germany
E-mail: procurement@ecb.europa.eu
Telephone: +49 6913440
Fax: +49 6913447110
Internet address: <http://www.ecb.europa.eu>

VI.5) **Date of dispatch of this notice:**

16/05/2022